

TRUE COLORS™ ASSESSMENT (short version- Handout 1)

Rate each group of words in each row from 1 to 4 with 4 being most like you and 1 being least like you. Total each column.

Active Opportunistic Spontaneous	<input type="text"/>	Parental Traditional Responsible	<input type="text"/>	Authentic Harmonious Compassion	<input type="text"/>	Versatile Inventive Competent	<input type="text"/>
Competitive Impetuous Impactful	<input type="text"/>	Practical Sensible Dependable	<input type="text"/>	Unique Empathetic Communicate	<input type="text"/>	Curious Conceptual Knowledge	<input type="text"/>
Realistic Open-minded Adventurous	<input type="text"/>	Loyal Conservative Organized	<input type="text"/>	Devoted Warm Poetic	<input type="text"/>	Theoretical Seeking Ingenious	<input type="text"/>
Daring Impulsive Fun	<input type="text"/>	Concerned Procedural Cooperative	<input type="text"/>	Tender Inspirational Dramatic	<input type="text"/>	Determined Complex Composed	<input type="text"/>
Exciting Courageous Skillful	<input type="text"/>	Orderly Conventional Caring	<input type="text"/>	Vivacious Affectionate Sympathetic	<input type="text"/>	Philosophical Principled Rational	<input type="text"/>
Total	<input type="text"/>	Total	<input type="text"/>	Total	<input type="text"/>	Total	<input type="text"/>
Orange		Gold		Blue		Green	

The color with the highest total is your True Color™. Remember, we are a mixture of all four colors but tend to have a dominate color - your True Color™.

Congratulations! You now know your color spectrum.

Characteristics and Traits of Colors (Handout 2)

Greens

Are innovative and logical
Seek to understand the world
Need to be competent
Require intellectual freedom
Are curious
Question authority
Push themselves to improve
Seek perfection in play
May become intellectually isolated
Are slow to make decisions
Value concise communication
Look for intellectual stimulation
Enjoy intriguing discussions
Are sometimes oblivious to emotions
Are detached
Believe work is play
Are drawn to technical occupations
Analyze and rearrange systems
Focus on the future
Bring innovation to society

Gold

Are dutiful and stable
Need to be useful
Want to be self-sufficient
Value organization
Desire punctuality
Schedule their lives
Make and keep commitments
Measure worth by completion
Are goal-oriented
Value rules
Prepare for the future
Are inclined to join groups
Believe work comes before play
Safeguard tradition
Prefer order and cleanliness
Are responsible and dedicated
Are drawn to respected occupations
Enjoy positions of authority
Desire structure
Bring stability to society

Oranges

Are free and spontaneous
Are impulsive risk-takers
Are active
Are optimistic
Resist commitment
Can become virtuosos
Thrive on crises
Are drawn to tools
Like to be the center of attention
Have great endurance
Are drawn to action jobs
Need variety
Are dynamic, animated communicators
Are competitive
Deal with the here and now
Are bold in relationships
Are generous
Have difficulty finding acceptance
Like to live in a casual atmosphere
Bring excitement to society

Blues

Are in search of themselves
Need to feel unique
Must be true to themselves
Look for symbolism
Value close relationships
Encourage expression
Desire quality time with loved ones
Need opportunities to be creative
Compromise and cooperate
Nurture people, plants and animals
Look beyond the surface
Share emotions
Make decisions based on feelings
Need harmony
Are adaptable
Are drawn to literature
Are drawn to nurturing careers
Get involved in causes
Are committed to ideals
Bring unity to society